## Social Impact Since Inception

<table>
<thead>
<tr>
<th>Category</th>
<th>Impact</th>
</tr>
</thead>
<tbody>
<tr>
<td>Loans in Loan Originations</td>
<td>$809M+</td>
</tr>
<tr>
<td>Projects Financed</td>
<td>1,200</td>
</tr>
<tr>
<td><strong>TOTAL IMPACT</strong></td>
<td><strong>$1.92B</strong></td>
</tr>
<tr>
<td>Loans Addressing Food Access</td>
<td>30</td>
</tr>
<tr>
<td>Jobs Created and Retained</td>
<td>13,967</td>
</tr>
<tr>
<td>Housing Units Financed</td>
<td>11,255</td>
</tr>
<tr>
<td>Energy Produced Through Solar Panels</td>
<td>14MW</td>
</tr>
<tr>
<td>Hours of Technical Assistance</td>
<td>32,871</td>
</tr>
<tr>
<td>Health-Related Loans</td>
<td>26</td>
</tr>
</tbody>
</table>

- **1,450 Loans**
- **$809M+ in Loan Originations**
- **1,200 Projects Financed**

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**Virginia Community Capital**

**CHRISTIANSBURG**
110 Peppers Ferry Road, NW
Christiansburg, VA 24073
540-260-3126

**RICHMOND**
7814 Carousel Lane, Suite 100
Richmond, VA 23294
804-344-5484

**NORFOLK**
321 E. Main Street, Suite 112
Norfolk, VA 23510
757-962-1268
## Social Impact Since Inception

<table>
<thead>
<tr>
<th>Investments Considered</th>
<th>Investments Deployed</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$31.5M</strong></td>
<td><strong>$26.7M</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Capital Leveraged</th>
<th>Funds Serviced</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$47.2M</strong></td>
<td><strong>$419M</strong></td>
</tr>
</tbody>
</table>

## Impact Investors by Type or Activity

- **Foundations**: 55
- **Lenders**: 12
- **Governments**: 3
- **Health Systems**: 2
- **Businesses**: 2
- **Other Nonprofit**: 1

- **Investment Strategy**: 43
- **Investment Advisory**: 21
- **Community Investment Guarantee Pool**: 19
Continued Financial Sustainability
Driving Greater Impact Since 2006

$27.5M
Net Income Over 16 Years

192%
Growth in Net Assets Since Inception

LOANS DEPLOYED
RURAL VS URBAN

85%
Urban
15%
Rural

LOANS OUTSTANDING BY PROJECT TYPE

34% Commercial Real Estate
32% Affordable Housing and Real Estate
23% Small Business
7% Solar
4% Community Facilities

Assets Under Management
Total Assets
Loans Outstanding

LOANS OUTSTANDING BY PROJECT TYPE

$512M
$282.7M
$211.9M


$27.5M 192%

Driving Greater Impact Since 2006

$27.5M 192%

$27.5M 192%

$27.5M 192%

$27.5M 192%

$27.5M 192%

$27.5M 192%